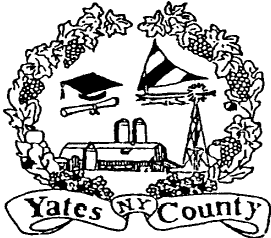


# Penn Yan/Yates County Airport



PRESENTED  
AUGUST 14, 2023



# Airport Council

## **YATES COUNTY LEGISLATURE**

Leslie Church – ChairWoman, Yates County Legislature

## **AT LARGE\***

Tim Dennis – Former Chairman, Yates County Legislature

## **MARKETING COMMITTEE**

Taylor Fitch – Former Chairman, Yates County Legislature

## **YATES COUNTY LEGISLATURE\***

Richard Harper

## **SENECA FLIGHT OPERATIONS\***

Rich Leppert – President/GM. On Board of Directors, New York Aviation Management Association.

## **PENN YAN FLYING CLUB\***

Doug Marchionda – Owner, Marchionda Excavating, Former President Penn Yan Flying Club

## **PENN YAN AERO\***

Bill Middlebrook – President.

## **ADVISOR**

Paul Middlebrook – Former President Seneca Flight, former Director of Operations Constellation Aviation



# Airport Business

## **PENN YAN AERO**

34 employees

## **PENN YAN FLYING CLUB**

7 employees

## **PRECISION AVIATION**

8 employees

## **SENECA FLIGHT OPERATIONS**

16 Employees

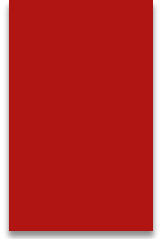


**POWERED BY**



**Precision Aviation, Inc.**  
**FAA Certified Repair Station**  
**CRS# 4AYR106C**

2521 Bath Rd, Penn Yan, NY 14527



**Farm Fresh Goodness Made Great**

- Two Aviation facilities (Penn Yan, NY and Janesville, WI )
- 90% of our company needs met by Janesville aircraft
- Based in Penn Yan in the 1950's when our Corporate HQ was in Dundee (now located in Fairport)
- Charter operations started in 1979 to create a positive contribution to the company
- Three aircraft
  - 2 Aircraft in Penn Yan
  - 1 Aircraft in Janesville



# Who is supported by the airport

- Private Pilots coming in for the weekend
- NYSP / Air National Guard / US Armed Forces
- Emergency Medical Assistance
- Seasonal residents of Yates County
- Companies with businesses in the area
- Charter companies bringing tourists and business people into the area



CHURCHILL DOWNS

## WHEELS UP



## FLEXJET



## NETJETS

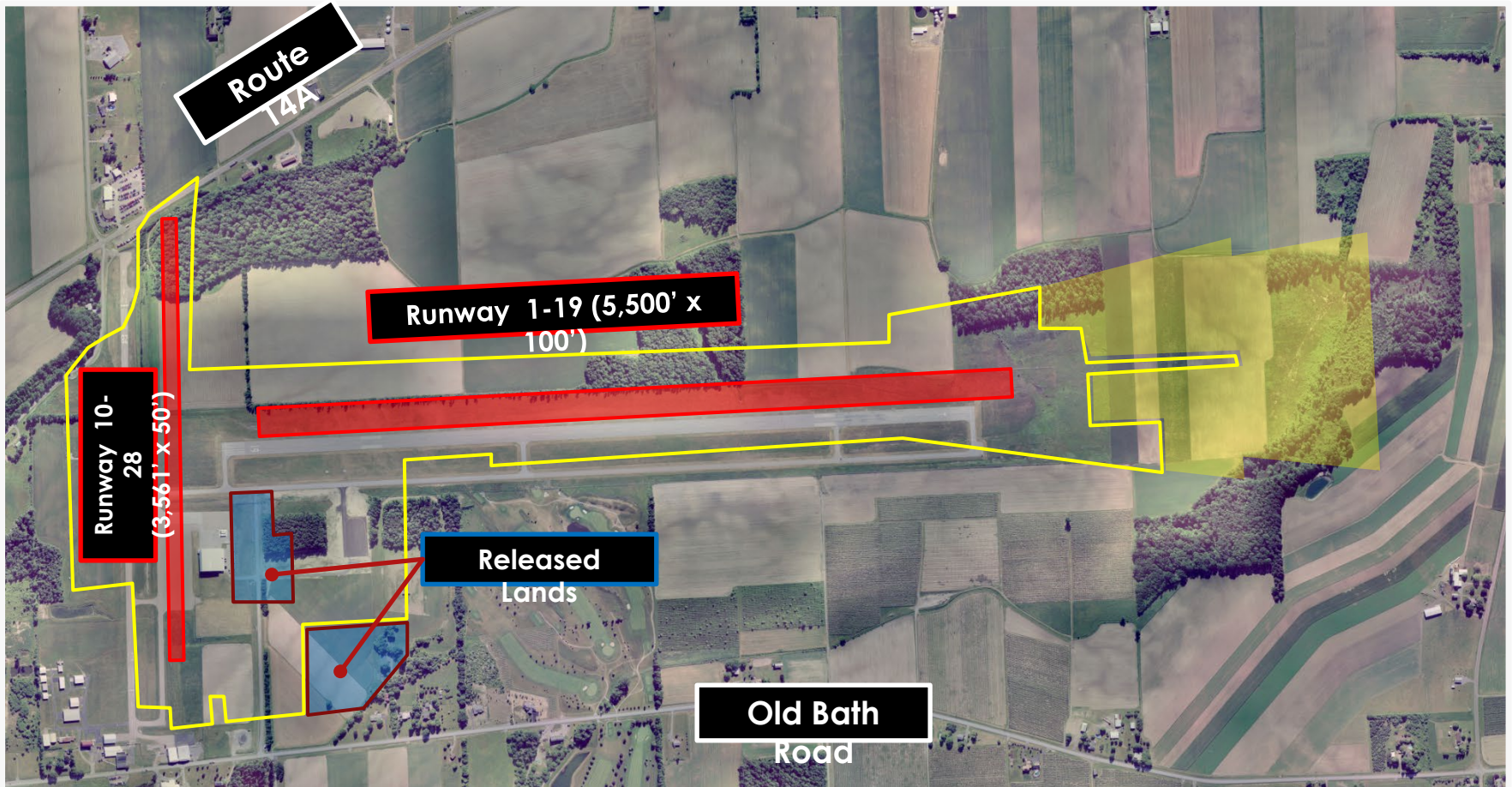


HOBART AND WILLIAM SMITH COLLEGES



# Penn Yan Airport

## Room for businesses





# Penn Yan Airport

**FOCUS** *Bringing more visitors  
and business to Yates County*

**CHALLENGE: BRINGING VISITORS IN THE WINTER and BUSINESSES TO THE AIRPORT YEAR ROUND**

**ISSUE: Harsh Winters and no deice capabilities**

- ANSWER Received Grant from NYSDOT for Deice handling facility
- ANSWER Received Grant from FAA for Deice truck

**ISSUE: Fuel only available at the Fuel Farm**

- ANSWER Received Grant form NYSDOT for JETA Fuel truck



# Penn Yan Airport

## *Majority of our funding*

### **FAA Airport Improvement Program (Federal)**

- From Aviation Trust Funds (from Airport System Users)
- 90% Federal/5% State/5% Local
- Generally Funds Airside Capital Needs
- Grant Assurances = 20 Years to Perpetuity
- Maintenance Obligations

### **New York State**

- Limited Years with Multiple Programs
- Typically 90% State/10% Local
- Generally Funds Revenue Generating Projects  
(NOT funded by the FAA)
- Grant Assurances = 10 Years







# Penn Yan Airport

## *Sources of Revenues for the County*

### **T Hangers**

- 18 Total T Hangars
- Monthly rentals \$250/\$275
- Monthly Revenues \$4,750 Annual Revenues \$57,000

### **Fuel Flowage Fees**

- Annual Revenues \$15,000 in 2022

### **Parking Fees**

- Annual Revenues \$4,300 in 2022



# Penn Yan Airport Green initiatives

## FAA SOLAR LIGHTING PROJECT



ENGLISH AIRPORTS SUSTAINABLE AVIATION UNITED STATES

**United States: FAA tests airfield lighting with solar energy**



# Penn Yan Airport

## Green initiatives

### BETA TECHNOLOGIES



## CX300

The fixed-wing ALIA CX300 enables airport-to-airport missions while maximizing range and payload.



## ALIA-250

The ALIA-250 has the ability to take-off and land vertically. Its simple lift-plus-cruise design unlocks new, point-to-point missions in the vertical dimension.



# Penn Yan Airport Green initiatives

## BETA TECHNOLOGIES



### A Nationwide Charging Network

Our charging network is being built out now. We have 9 publicly accessible electric chargers online, more than 55 sites in permitting or construction, and plans for nearly 150 online by 2025.

JOIN THE NETWORK

**On hold for over 2 years due to NYSEG's inability to supply power**



# Penn Yan Airport

## Atmospheric studies

### Ontario Winter Lake effect Systems project (OWLeS)



**Studied Lake effect snowstorms and systems**



# Penn Yan Airport

## *Did you know?*

- The Penn Yan Flying Clubs annual Fly in Breakfast attracts over 500 people to the County every July 4<sup>th</sup>?
- The Airport 5K race (suspended due to COVID – coming back in 2024) raised over \$6K for the New York Sheriff's Institute Summer Camp on Keuka Lake?

**PENN YAN AIRPORT**  
*Heart of the Finger Lakes*

**RUNWAY 5K**  
May 13, 2018

NEW YORK STATE  
SHERIFFS' INSTITUTE

PROCEEDS BENEFIT THE NY SHERIFFS'  
INSTITUTE KIDS CAMP ON KEUKA LAKE

**SIGN UP TODAY**

**SENECA** **PENNYAN5K.ORG**





# Penn Yan Airport

## *Did you know?*

- Seneca Flight negotiated a car rental Agreement with Hertz 10 years ago that brought the first car rental Agency to Yates County. Last year we rented over 800 cars?
- Seneca Flight has a negotiated rate with the Hampton Inn (which is used by transient pilots) and they advise they sell about 20 rooms / week related to the airport





# Penn Yan Airport

## *Did you know?*

- The airport has had several aviation conventions including
  - Cessna 170 Association
  - Lawyer Pilots Bar Association



**The International  
Cessna 170 Association**





# Penn Yan Airport

## *Did you know?*

Penn Yan was the 9<sup>th</sup> leg of the Women's Air Race Classic in 2018 – bringing in over 75 aircraft?



### Penn Yan, NY

Penn Yan Airport (KPEO)

Stop Co-Chairs: Natacha Martin and Frances Englund

Airport Manager: Rich Leppert

Welcome to Penn Yan Airport, located in the heart of the Finger Lakes Region of Western New York.

The airport is owned by Yates County and operated by Seneca Flight Operations, a Division of Seneca Foods Corporation. Seneca has been on the airport since 1956 and operates several jets for charter services around the United States. Penn Yan's two runways - at 3,200' and 5,500' - accommodate both smaller aircraft and jet traffic. The airport includes the Penn Yan Flying Club, which has been an aviation mainstay since the 1940s, as well as the famous Penn Yan Aero engine overhaul facility, which specializes in overhauls of Continental and Lycoming engines.

Yates County borders three glorious Finger Lakes - Seneca, Keuka and Canandaigua. Nearly thirty of the Finger Lakes finest wineries are found here. We also have numerous aviation attractions within an easy drive including the Glenn Curtis Museum in Hammondsport, the National Soaring Museum in Elmira, and the Wings of Eagles Discovery Center in Horseheads.

The unique combination of lakes, wineries and scenic beauty in Yates County creates an experience that is second to none. Yates County has a wealth of historic and comfortable bed and breakfast inns, an eclectic blend of lakeside restaurants and shopping opportunities that range from country shops to historic shopping districts.

Seneca Flight Operations  
2262 Airport Drive  
Penn Yan, NY 14527  
(315) 536-4471

[www.senecafight.com](http://www.senecafight.com)  
[www.pennyanairport.org](http://www.pennyanairport.org)  
[www.villageofpenryan.com/](http://www.villageofpenryan.com/)

For more information about Yates County, please visit [www.yatesny.com](http://www.yatesny.com)





# Penn Yan Airport

## *Future Opportunities*

### **BUSINESSES**

- Metro Airports too expensive / no space
- Looking at NBAA Regional meeting to market the airport

### **EDUCATION**

- MAJOR shortage of pilots
- MAJOR shortage of aircraft mechanics
- Preliminary discussions held with FLCC

### **SOARING CLUB**

- Finger Lakes Soaring Club looking for a new home
- Annual soaring event, rides bring in tourist \$\$
- Attending next Airport Council Meeting



# Other GA Airports

## *Finger Lakes Region*

### **CANANDAIGUA (KIUA)**

- PROS: Closer to KROC, CMAC. Major amount of NETJETS traffic
- CONS: No major businesses on the field, FBO is operating out of a trailer

### **FINGER LAKES REGIONAL (K0G7)**

- PROS: Maintenance on field
- Airport Manager / FBO Part time
- CONS: 4500 ft runway, not as well known



# Penn Yan Airport

## *The future of Aviation*

### **DRONES**

- When a local business needs a part, a drone will be dispatched to the airport. Great advantage for communities to have a strong airport





# Penn Yan Airport

## *The future of Aviation*

### DRONES

- Widespread Agricultural use

